NEW YORK CITY CAMPAIGN FINANCE BOARD "DOING BUSINESS" HEARING 42 West 44th Street New York, New York Tuesday, April 5, 2005, 1:13 p.m. 15 BEFORE: CHAIRMAN FREDERICK A.O. SCHWARZ, JR. 21 Reported by: Marc Russo 

PAUL BECKER, CSR, P.C.

1 2 APPEARANCES: Members of the Board: 3 Frederick A.O. Schwarz, Jr., The Chair 4 5 Dale C. Christensen, Jr. б Joseph Potasnik 7 Katheryn C. Patterson 8 9 Campaign Finance Board Staff: Nicole A. Gordon, Executive Director 10 11 Amy LoPresti 12 Carole Campolo, Deputy Executive Director CFB Andrea Lynn, Press Aide 13 14 15 ALSO PRESENT: 16 Anthony Crowell, Special Counsel to the Mayor Gino Menchini, Commissioner, Department of 17 18 Information Technology and Telecommunications 19 Teryn Moore, Director of DoITT's Office of Strategic Technologies 20 Elisa Velazquez, General Counsel 21 22 Frank Barry Other CFB Staff 23 24 The Public 25 The Press

PAUL BECKER, CSR, P.C.

3 1 2 PROCEEDINGS 3 4 CHAIRMAN SCHWARZ: Okay, so 5 come on forward and we're going to start. б And I have a little opening 7 statement, then we have Mr. Crowell and I guess 8 then you. 9 MR. MENCHINI: Commissioner 10 Menchini. 11 CHAIRMAN SCHWARZ: Good, very 12 good. You're now going to have to prove that or disapprove that. 13 So I'm Fritz Schwarz, 14 15 Chairman of the Board. And on behalf of the Board and the staff, we welcome everybody. 16 17 This is the third of our preliminary hearings into the subject of doing 18 19 business with the City. 20 We have been holding those 21 hearings to both build a factual record and to get opinions from people on the best ways to 22 23 address this subject of doing business. 24 The first hearing was quite 25 general and then also focused on contracts.

PAUL BECKER, CSR, P.C.

1 2 The second hearing had some 3 more general testimony and focused on lobbying. 4 And the principal purpose of 5 this hearing is to focus on land use; although I б know you got some -- a report to us on what's 7 happened on VENDEX. 8 I should just observe that 9 the testimony thus far has been, that while doing business vis-a-vis contracts is definitely 10 important, and for example, is something that the 11 12 State of New Jersey has taken a little bit of a lead on the City of New York - which is not a 13 14 position that we wish to be in or anybody in New York City should wish to be in, but the contracts 15 16 are important - but I think it's clear from the 17 testimony that we have gotten, that lobbying which we talked about last time extensively and 18 19 land use - are areas where the potential for 20 impropriety or the appearance of impropriety is 21 every bit as big as with contracts. And indeed, 22 I think the testimony and my personal view is 23 actually greater. But they're all important. 24 So, and I want to say that 25 I'm disappointed that the Commissioner of the

PAUL BECKER, CSR, P.C.

1 2 Planning Commission is not here. We had invited 3 her and scheduled this date, I'm told, in order to accommodate her ability to come. 4 5 I don't know if you're going б to be able to answer all our questions on land 7 use or any of our questions on land use. But, 8 you know, we're proceeding because the Charter Commission in the late 90s asked that we look 9 10 into the subject. 11 And after there was a 12 breakthrough with this Administration on data, it seemed that it would be possible to do so. 13 But in that Charter provision 14 it said that the City agencies have an obligation 15 16 to cooperate with this Commission. And I am 17 disappointed that nobody from City Planning is 18 here. 19 Okay, now, I do want to say 20 that the work that the Commissioner, and I'm sure 21 under your guidance, Mr. Crowell and along with our staff, have been doing on trying to work on a 22 23 database with respect to contracts that becomes 24 useful on the disclosure side for showing where 25 there may be donations from people who have a

PAUL BECKER, CSR, P.C.

1 2 financial interest in a contract, to people who 3 are running for office in the City. 4 And there was a great 5 breakthrough that was made by this Administration б in actually putting its minds and computers to 7 work in trying to get a database that would be 8 useful to the public, to the press, to 9 candidates, in determining the area of contracts where there may be gifts coming from people who 10 have an interest with doing business with the 11 12 City. 13 So we're congratulating you 14 guys on that. As you know, it is the 15 16 Board's view, and I think any person's view would 17 be that what one wants eventually is a database 18 that talks to our computer so that we, in making reports, or opposing candidates in analyzing what 19 20 they might want to say by way of criticism or the 21 press in performing their role, can immediately in effect, push a button and say, "We can tell 22 23 who has an interest in a contract and has made a 24 contribution to a person running for office in

б

25 the City."

PAUL BECKER, CSR, P.C.

1 2 So, as you know, that it's 3 very much our objective to get to that point. 4 But it's good that progress 5 has been made and so I turn it over to you for б your testimony. 7 MR. CHRISTENSEN: Mr. 8 Chairman, before we do that, can I ask one 9 question? Did we have any explanation 10 for why the Planning Commissioner is not here 11 12 today? Was there any provided? MS. GORDON: No. All I know 13 14 is that we had a message yesterday that she wasn't going to come and I don't know anything 15 16 more than that. 17 MR. CHRISTENSEN: Was it according to her schedule? 18 19 MS. GORDON: I don't want to 20 assume anything one way or the other about the 21 reasons. I don't know the answer so I don't want 22 to read anything into it one way or the other. 23 CHAIRMAN SCHWARZ: You might, 24 you know, you're an important lawyer with the 25 City, you're on the Charter Commissioner so you

PAUL BECKER, CSR, P.C.

2 know that Charter Commissions are important. 3 You once were the person who was the mastermind behind various charter issues 4 5 so I know you take seriously the Charter б requirements. 7 And, you know, I would urge 8 you to get back to the City and say it's 9 inappropriate not to have someone from the Planning Commission come and answer our questions 10 11 and then your --12 MR. CHRISTENSEN: Or if Mr. Crowell knows the reason that they --13 14 MR. CROWELL: Well, prospectively the Planning Commission and the 15 16 City will respond to your questions on land use 17 matters. 18 It's a little premature right 19 now as we've been focusing on contracting and 20 some other areas. But I think through our testimony today, Commissioner Menchini will able 21 to elucidate some issues that affect land use 22 23 through his experience with franchises, it's very 24 similar. 25 CHAIRMAN SCHWARZ: And I

1

PAUL BECKER, CSR, P.C.

1 2 don't think it's premature because, you know, the 3 -- and I'm trying to be just as fair and frank as I can, but I don't think it's premature because 4 5 we set up this hearing for the purpose of talking б about land use and that doesn't mean we're not 7 highly interested, as we are, in what you're 8 going to say. 9 But the purpose of this hearing was to talk about land use and it is 10 11 disappointing that no one from the City came to 12 talk about land use. MR. CROWELL: Okay, we will 13 14 convey that. 15 Let me begin delivering my 16 testimony. 17 Good afternoon. 18 For the record my name is 19 Anthony Crowell, I'm Special Counsel to Mayor 20 Michael R. Bloomberg. 21 With me today is Gino 22 Menchini, Commissioner of New York City's 23 Department of Information Technology and 24 Telecommunications known as DOITT. 25 And Teryn Moore, Director of

PAUL BECKER, CSR, P.C.

1 2 DoITT's Office of Strategic Technologies. 3 We thank you for the 4 opportunity to testify before you today. 5 In a few minutes, б Commissioner Menchini will be unveiling an 7 important development in our efforts to provide 8 the Campaign Finance Board with electronic, 9 web-enabled data on City contractors. For the last five months, 10 11 Commissioner Menchini has been spearheading this 12 initiative, and we are pleased to announce that later this week we expect that the City's VENDEX 13 database will be live on the web, accessible by 14 all members of the public, journalists, 15 16 candidates and Board Members and staff. 17 The database is a ground-breaking achievement that allows us to 18 19 ask, "How can this information be used by the CFB 20 to begin fulfilling the mandate of the 1998 21 Charter Amendment?" 22 This question puts New York 23 City at the forefront of the national effort to 24 diminish pernicious influence of "pay-to-play" 25 campaign contributions.

PAUL BECKER, CSR, P.C.

1 2 Commissioner Menchini will be 3 demonstrating how the database works and we will 4 discuss the significant new possibilities it 5 creates, as well as its limitations. 6 Before turning to this 7 exciting project however, I would like to take a 8 few minutes to discuss the now urgent issue that 9 we raised in our January testimony, that of disclosure of contributions by those doing 10 business with the City. 11 12 As you know, the referendum passed by City voters in 1998 requires candidates 13 in the Campaign Finance Program to disclose which 14 of their contributors do business with the City 15 16 and it grants to CFB the authority to restrict or 17 prohibit such contributions. 18 As we said in January, we 19 respect the CFB's concern that it may be too late 20 to impose restrictions or prohibitions on such 21 contributions --22 CHAIRMAN SCHWARZ: Just to 23 interrupt you on that. That's not only our 24 concern, Mayor Bloomberg said he thought it would 25 be inappropriate to have restrictions this year.

PAUL BECKER, CSR, P.C.

```
1
```

2 So it's not just our concern.

3	MR. CROWELL: As we said in
4	January, we respect the CFB's concern that it may
5	be too late to impose the restrictions or
6	prohibitions on such contributions for the 2005
7	election cycle, but we believe that strides can
8	and should be made towards realizing the
9	Charter's disclosure mandate this year.
10	And that certainly reflects
11	Mayor Bloomberg's feelings.
12	At January's hearing, we
13	proposed - consistent with the language of the
14	Charter Mandate that for this election cycle -
15	the Board require candidates participating in the
16	Campaign Finance Program to ask their
17	contributors whether they do business with the
18	City, just as they ask them for employer
19	information.
20	Board Members seemed very
21	receptive to this modest proposal, and no doubt,
22	the intervening months have provided Board
23	Members and staff ample time for discussion and
24	consideration.
25	CFB staff has expressed a

PAUL BECKER, CSR, P.C.

1 2 concern that such a question may intimidate 3 contributors who may be giving only \$10 or \$20. 4 To address this concern, we 5 are proposing that the universe of contributors б affected by this role be narrowed to 7 contributions above a threshold amount, perhaps 8 \$100 or \$200. 9 We believe that this approach 10 warrants your support. You my choose to exempt 11 small campaigns - which, for reporting 12 requirements, the CFB currently defines those that raise or spend less than three times the 13 14 contribution limit. 15 We support any rule that 16 exempts small campaigns, whatever that threshold 17 may be. But we believe it should be set as high as \$500,000, which was first proposed in the 18 19 CFB's 1999 draft rules. 20 CHAIRMAN SCHWARZ: You say 21 again, it slipped by me there, the proposal which 22 you were making with respect to small campaigns? 23 MR. CROWELL: Our proposal 24 for small campaigns, we were suggesting that the 25 rule be narrowed to contributions above the

PAUL BECKER, CSR, P.C.

1 2 threshold amount like a \$100 or \$200. 3 CHAIRMAN SCHWARZ: I get 4 that. 5 MR. CROWELL: Okay. б CHAIRMAN SCHWARZ: But then 7 you went ahead and I thought you were saying 8 something about limiting the campaigns themselves 9 as opposed to the size of the donation that would 10 be covered. 11 MR. CROWELL: I think the 12 next part of my testimony will clarify this. It goes to the concept that 13 I'm going to introduce next. 14 15 And we said alternatively, 16 the CFB may consider exempting all City Council 17 candidates. 18 If the CFB exempts Council 19 candidates, it should consider requiring the 20 winning Council candidates to obtain and file this information after the election. Thus, the 21 site of the campaign would be determined 22 23 certainly with winning, or at that point what, 24 you know, the amount that was raised during the 25 campaigns.

PAUL BECKER, CSR, P.C.

1 2 Under this scenario, Council 3 Members would be required to make a good-faith effort to contact each contributor who donated 4 5 more than the threshold amount and obtain from 6 them information about whether they do business 7 with City. 8 If the CFB were to pursue 9 this route, it makes sense to allow Council candidates to collect this information 10 11 contemporaneously. 12 The option, it seems, should be theirs. 13 Later, I will discuss how a 14 question to contributors might be structured. 15 16 But now let me turn to the new vendor Information 17 Exchange System know as VENDEX, the primary database for City contracts. 18 19 VENDEX stores information for 20 New York City's franchises, concessions, and for 21 many, but not all, contracts and subcontracts held by vendors who do more than \$100,000 in 22 23 annual business. 24 The new web version of VENDEX 25 includes this basic information about who holds

PAUL BECKER, CSR, P.C.

1 2 or held City contracts and the worth of those 3 contracts. 4 However, as you will also 5 see, the information on each company's principal 6 is limited. 7 For instance, while the CEO 8 of a company may be listed in VENDEX, generally 9 speaking, most senior level personnel and 10 management are not. 11 Commission Menchini and Teryn 12 Moore will walk you through a brief demonstration of the new system. 13 14 MR. MENCHINI: Actually, can you see that behind you or do you need to turn 15 16 around? 17 CHAIRMAN SCHWARZ: We can move I think. 18 19 (Whereupon, all Board Members 20 move to the front row.) 21 MR. MENCHINI: Actually, I should mention that this system is a test system, 22 23 the actual production system will be -- will be 24 in place by the end of this week. So we are 25 going directly against the production system,

PAUL BECKER, CSR, P.C.

1

2 directly against the VENDEX file themselves.

3 And there's really just two 4 statements: It's a very simple system in that 5 actually it gives us entry into the public, б public available portion of the VENDEX database. 7 So what we have the ability 8 to do is either to see if a principal exists by entering a last name on the left side, or look at 9 the name of a company or entity that exists by 10 entering that information on the right side of 11 12 the search pattern. This actually, this utility 13 will be in place I think, I believe, nyc.gov in 14 general, the Campaign Finance Board's website and 15 16 you'll be able to link to that from the Campaign Finance board's website, as well as from the 17 Mayor's Offices of Contract Service's website. 18 So they'll be a number of 19 20 ways to get into this actual search utility. 21 And Teryn Moore, who put this together, will demonstrate; she's entered Bell and Howell mail. 22 23 MS. MOORE: (Using 24 projector.) 25 Yes, there's actually a few

PAUL BECKER, CSR, P.C.

1 2 things I'd like to point out on the first page. 3 There is a help guide for 4 this application, and in addition, you can also 5 call the Mayor's Office of Contract Services, б they have a phone number that's open during 7 regular business hours of 9:30 to 5:00. 8 So if you questions about the 9 data or if you're having issues, we work with them so their staff is available to answer 10 11 questions. 12 There's also a contact form if you want to send out an e-mail to use and 13 we'll get back to you, okay? 14 15 So as Gino said, we typed in 16 a company's name, we hit search. The way that the search work is that your most exact matches 17 will come back first. So you can see that you 18 19 got Bell and Howell mail, mobile; Bell and Howell 20 mail messaging. And then as you keep coming 21 down, you'll see more Bell and Howell. 22 And this will go on --23 MR. MENCHINI: I think for as 24 many instances as appears in the VENDEX data. 25 MS. MOORE: Right. It can

PAUL BECKER, CSR, P.C.

1 2 come back with hundreds of them. It's a very 3 large database. There's -- I think that we found out there's 45,000 vendors in here. 4 5 MR. MENCHINI: So now having 6 selected one of the companies that was returned 7 in the original search, that is drilling down 8 into the information that exists in VENDEX. 9 MS. MOORE: Right. So on 10 this screen, we see obviously the information about the business, including its address. 11 12 Some information about its profitability, whether it's nonprofit, or 13 14 for-profit and the business type. 15 One of the things to point 16 out is you've got these little "H's" which indicates that there is a some help text 17 available for you on that particular field, which 18 is pulling up. So this gives a description. 19 20 And this is information that 21 comes out of VENDEX so that it just describes 22 some of the information that may not be as clear. 23 MR. MENCHINI: Using the 24 definition-specific terms. 25 MS. MOORE: Yes.

PAUL BECKER, CSR, P.C.

1 2 MS. PATTERSON: Question: 3 When you get to do a search of other entities, would it actually be entities or it just sends 4 5 you to a help box that tells you what the control б is? 7 MS. MOORE: I can show you 8 that right there. So you got control and you got 9 subsidiaries. 10 MS. PATTERSON: Right. 11 MS. MOORE: You can click on 12 this "view link" which is related entities. And it pulls them up and it shows you the name of the 13 entity, the relationship that it has. 14 So here it will say whether 15 16 it's a parent or a subsidiary and whether or not 17 that company does business with the City. 18 MS. PATTERSON: Okay, and 19 similarly with principals, the individuals, you 20 have nothing identified there for principals? 21 MS. MOORE: That's right, but because it has this -- it's because of the amount 22 23 of information that can be pulled. 24 MR. MENCHINI: We had set up 25 a bit of a hierarchy to be able to make it

PAUL BECKER, CSR, P.C.

```
1
2 viewable.
```

25

3 MS. PATTERSON: But in other 4 words, you can hit the view from there and then 5 you get the identity of principals? 6 MS. MOORE: Exactly. Right 7 from here. So anywhere that you see a hyperlink 8 which is the blue underlined text, you can click 9 on that, see we can click and see the information for Brendan who is the former -- former CFO. 10 11 And here we pull up the 12 information that we have on Brendan, which is -we worked very closely with the Campaign Finance 13 Board to understand how much information was 14 really necessary, and we'll pulling back a very 15 16 small subset of data that's collected in VENDEX. 17 MR. CHRISTENSEN: Is this documentation a deviation of existing VENDEX 18 information or is it, you know, the very same 19 20 thing? 21 MR. MENCHINI: It's the same data. So literally this system is going in to 22 23 the VENDEX the same way that the people in the 24 Comptroller's Office of the Mayor's Office of

PAUL BECKER, CSR, P.C.

Contracts would be doing.

1 2 MR. CHRISTENSEN: So there's 3 no interpretation? MR. MENCHINI: No 4 5 interpretation, no delay as well. If there's an б update that's made, now when we go in, we will 7 see that as well. 8 MS. MOORE: That's correct. 9 MS. PATTERSON: On a 10 real-time basis? 11 MR. MENCHINI: By the way, 12 we're very happy about having this tool available for them as well. 13 14 Up until this point, anyone who wanted to see VENDEX for any purposes, even 15 16 by the way, principals and people that were 17 filing to see what was in the system, now have a way of being able to go in. So it's got benefits 18 from a number of different perspectives. 19 20 CHAIRMAN SCHWARZ: Can you --21 you found the name of someone called Sullivan, 22 Raymond Sullivan; can you search name or do you 23 have to kind of look at the company --24 MS. MOORE: Back on that 25 phone page there were searches, one for searching

PAUL BECKER, CSR, P.C.

1 2 by an individual's last name and one for 3 searching by company. 4 So we chose the company, but 5 you could go in by -б MR. MENCHINI: And it will 7 get you to exactly where you will be having gone 8 through the company. 9 CHAIRMAN SCHWARZ: Now, if 10 that's true, then the -- even the press and an opposing candidate could push the right 11 12 buttons --MR. MENCHINI: Right. 13 CHAIRMAN SCHWARZ: -- with 14 respect to either all the candidates or an 15 16 opposition candidate and get all the information 17 that is in VENDEX? 18 MR. MENCHINI: That is in 19 VENDEX. 20 CHAIRMAN SCHWARZ: Now, if 21 that's true, I mean, just some thinking out loud, 22 I wonder what the purpose of asking a contributor 23 to answer the same question, which does have 24 ambiguities in it, and even if your cut off is 25 \$100 which helps, or \$500 which helps, still, you

PAUL BECKER, CSR, P.C.

1

2 have a worry about deterrents.

3 So the best combination 4 question of given the facility that's here, why 5 can't the press and the opposition candidate form 6 the watchdog roles without risking any burden on 7 people's willingness to contribute? 8 MR. MENCHINI: Well, respond 9 to that or, we get to that a little bit later in 10 the testimony. 11 CHAIRMAN SCHWARZ: But then 12 that's my question. MR. MENCHINI: Well, that's a 13 good question. Actually, if you like, we can 14 answer the questions now, we're going to show you 15 16 the system for you to understand and then we're 17 going to describe it. 18 But I think to answer your 19 question in terms of it, the bottom line is that 20 that's something to be able to get from both 21 directions. Because there will be still some, and under the best of circumstances, VENDEX was 22 23 not designed to do this. I mean, VENDEX was a 24 very different purpose and I think in that it's 25 great that we're able to put this in place, but

PAUL BECKER, CSR, P.C.

1

2 it really wasn't designed to do this.

3 And there are other types of 4 entities that may not be able to capture some of 5 this. б MR. CROWELL: We actually 7 expressed this very sentiment in, I think both 8 our testimony before the Council and before you 9 back in January, about the role of the press and other candidates as watchdogs as well. But it is 10 best again to come at it from both ways, because 11 12 it's the most effective way to enforce and to 13 monitor. 14 MR. MENCHINI: And also I think that the advantages that would cost the 15 16 Campaign because they would know whether or not 17 they were accepting a contribution rather than having to even be part of a process before 18 submission to the Campaign Finance Board, or for 19 20 them having to then be subject to the watchdog. 21 So they are seeing the contribution that comes 22 in. 23 MS. PATTERSON: Let me ask 24 you another question: I'm John Q. Block, I don't 25 know anything about VENDEX and don't know

PAUL BECKER, CSR, P.C.

1 2 anything about New York City politics, but I love 3 to plod and gossip about politicians or the candidates, for political candidates, because 4 5 that's what going on. б MR. MENCHINI: Right. 7 MS. PATTERSON: I do a Google 8 search, do I get this? 9 MR. MENCHINI: Will you get 10 individual's name or the VENDEX on --11 MS. PATTERSON: If I do a 12 Google search for Bell and Howell for mail, will this show, will the Bell and Howell mail show up 13 as --14 15 MR. MENCHINI: No. 16 MS. PATTERSON: So you really 17 do have to be very sophisticated about New York City politics in order to get into this? 18 19 MR. MENCHINI: Yes. You have 20 to know that this is -- the availability of this 21 tool will come up in a search on Google. 22 If you wanted to see about, 23 you know, doing business with City of New York, 24 those facts and dates would show up and then 25 would you get to that screen.

PAUL BECKER, CSR, P.C.

1 2 MR. CROWELL: It's too far 3 removed from what you're thinking though. It's just knowing you go to Google that will bring you 4 5 here, we know that this exists at nyc.gov. б MS. PATTERSON: Well, that's 7 my point is that it is not as accessible to the 8 general public as if I pay \$9.99 for Info Search 9 or if I punched in, you know, for example, John Gotti's name, in Google. 10 11 I'm not saying that it's a 12 negative, I'm just saying, you know, this is --MR. MENCHINI: If the 13 14 mechanism to get there is Google, we will not get 15 there --16 MS. PATTERSON: You might 17 actually get there but you might, if you type in 18 the appropriate search for doing business with 19 New York City, eventually you'll get actual 20 vendors and then you get VENDEX and then you'd be 21 able to do that. MR. MENCHINI: Which is not 22 23 unusual for these types of utilities. There are 24 rarely more databases like this and it opened up 25 to a Google search. But you're absolutely

PAUL BECKER, CSR, P.C.

1

25

2 correct, that's just a reality.

3 MS. PATTERSON: I wouldn't 4 necessarily call it a limitation. I was pointing 5 out the fact that, you know, normally like the 6 process as a plodder may not be able to get 7 access.

8 MS. MOORE: So we just have 9 one last piece to show you which is the business 10 with New York City which asks, actually takes you 11 to the information that we're collecting through 12 FMS, which is the Financial Management System on 13 all the contracts and purchase orders for this 14 particular company.

So here you can see that 15 16 you've got purchase orders and contracts. C 17 stands for contract so we'll just click on one. 18 And this takes you to the 19 information about that particular contract. 20 Gives you the contract number, tells you the agency who had this contract with this vendor. 21 It gives you the dollar amounts and tells even 22 23 the award method. 24 CHAIRMAN SCHWARZ: So that's

historical information; do you have -- I forget,

PAUL BECKER, CSR, P.C.

1 2 when VENDEX gets someone to fill out the form, 3 but when an entity is applying for a contract, I believe people have to fill out VENDEX before 4 5 they're granted contracts; is that right? б MR. MENCHINI: Well, I look 7 at the Mayor's office of Contract, my 8 understanding is that if I'm responding to an RFP 9 for example, I'm not required at that point to be able to complete a VENDEX form --10 11 MS. VELAZQUEZ: That the 12 VENDEX --13 MR. MENCHINI: -- prior to a 14 contract. 15 This is Elisa Velazquez. 16 MS. VELAZQUEZ: Hi. 17 The VENDEX requirement -- the VENDEX requirements -- VENDEX is required, it's 18 19 the responsibility tool. It's the tool that the 20 agencies use to make responsibility 21 determinations. 22 So at the point in the 23 procurement that they are ready to make that 24 responsibility determination, it could be if it's 25 an RFP process, after the RFP has come in, if

PAUL BECKER, CSR, P.C.

1 2 it's a bid, it could go out with the bid and be 3 part of the return for a big package. 4 If it's the sole source, it 5 could be during the negotiations of that б particular procurement. But at some point the 7 agency says to the prospective vendor, "Have you 8 done a VENDEX? Are your forms up to date?" 9 And at that point they are 10 required under the statute to update the information in VENDEX for that award. 11 12 MS. PATTERSON: And that's prior to the award? 13 MS. VELAZQUEZ: Prior to, yes. 14 It is the pre-award concept. We have to find you 15 16 responsible before you are awarded contract. 17 MR. CHRISTENSEN: How is the 18 information in question inputted into this? Is it your people that input the data? 19 20 MS. VELAZQUEZ: Yes. 21 MR. CHRISTENSEN: And is there some, I mean, this is just a concern of 22 23 mine given, you know, the use of the data 24 afterwards, is there some effort to double-check 25 or proofread the inputting later on? Because,

PAUL BECKER, CSR, P.C.

1 2 you know, to make sure that someone doesn't 3 forget a digit or? MS. VELAZQUEZ: We do. I 4 5 understand that we have a very small staff that б inputs thousands of forms and information every 7 year. So we try very hard to, you know, quality 8 control what goes in, but there will be errors 9 and it's just unavoidable. 10 MR. MENCHINI: Actually, one 11 of the reasons why I like the system, with any 12 information where you put up on the web, is that those types of errors can now be caught by the 13 14 person that filed. Because in the past, I would fill out a paper form if I'm not mistaken, right? 15 16 MS. VELAZQUEZ: Uh-huh. 17 MR. MENCHINI: It would go to your people, to be entered into the VENDEX 18 19 system. And if I was the -- whoever the 20 principal was that was there before, I would not 21 see what actually exists on the system. 22 Now I can actually go in and 23 see what exists in VENDEX for me. 24 MR. CHRISTENSEN: My concern 25 though is in the timetable in some political

PAUL BECKER, CSR, P.C.

1 2 campaigns, if you have a news story that goes out 3 that says that there's a 100 million dollar 4 contract and someone photographs the thing and 5 then it's corrected after the fact, the damage б will already be done. 7 MS. VELAZQUEZ: Well, usually 8 what happens is we get -- we have a public access center and the public access center is a 9 10 heavily-traveled place by reporters and vendors 11 and the like. 12 What also happens usually is is the reporters very routinely ask for contract 13 14 information or ask for copies of VENDEX forms. 15 The thing about this - and 16 hopefully if a reporter goes in and reads the 17 help screens, as they should, where you see the contract of code, you know, the dollar amounts -18 they need to understand what they're looking at. 19 20 If they call and they ask a 21 question, we'll be able to explain it to them if 22 they don't see it in the help screens. 23 But I mean, we would 24 encourage them to actually, you know, foil the 25 physical document and then going to do the story,

PAUL BECKER, CSR, P.C.

1 2 because that's really the most complete set of 3 information. Because remember, this is taking 4 certain pieces of what we actually have. 5 MR. CROWELL: It's a 6 distillation. 7 CHAIRMAN SCHWARZ: 8 Commissioner Menchini said this, and then you 9 elaborated on it, actually raised the issue that's come up in the litigation in New Jersey. 10 And the obvious issue was the difference between 11 12 bid contracts and with law firms and to know that in New Jersey, at least one court's holding that 13 14 New Jersey couldn't regulate bid contracts as opposed to sole source and other ones, are you --15 16 and in fact, a bid contract, you know, doesn't 17 actually raise issues of apparent corruption in the same that a contract is sort of, but the --18 are you able to distinguish in the searches 19 20 between bid contracts and other contract? 21 MS. PATTERSON: Address the award method. 22 23 MR. CROWELL: The award 24 method. 25 CHAIRMAN SCHWARZ: So what

PAUL BECKER, CSR, P.C.

1 2 would that say? Can you show where it would be a 3 bid contract? Let's see what that says. 4 MS. MOORE: Let's try to find 5 contracts. In this particular vendor here I б won't have it. We have to go back and find 7 another. We can do another vendor search. 8 CHAIRMAN SCHWARZ: Mr. 9 Crowell, I assume that in your concept of donor 10 disclosure you weren't intending to have someone who has a bid contract, say they're doing 11 business with the City, because it's not getting 12 at the subject that we're all concerned about? 13 14 MR. CROWELL: Well, I'm not so sure. There's a variety of ways to look at 15 16 it. 17 Certainly the way you're speaking of because it's a concern. But it 18 doesn't mean that prospectively someone who is a 19 20 contractor through a competitive bid wouldn't be a contractor through a different procurement 21 method. Which then means, you know, you took a 22 23 lot of interaction between a vendor and City 24 officials. 25 So it is -- it's something

PAUL BECKER, CSR, P.C.

1 2 that we have to have discussion about and I think 3 to look at it in those terms about levels of access and other alternate procurement methods 4 5 that may occur. 6 CHAIRMAN SCHWARZ: Okay. I 7 mean, there's some great saying about "wait 8 today" or something like that. 9 MS. LOPRESTI: I have just a 10 question about how the current contract data, how often that's updated. Because I think that may 11 12 -- that may -- I know that comes from FMS and may help -- they don't actually come from the Mayor's 13 14 Office of Contracts, they come from when purchase orders are entered by each FMS --15 16 MS. VELAZQUEZ: That's 17 correct. 18 MS. LOPRESTI: -- for 19 contracts, right? 20 MS. VELAZQUEZ: Right. 21 Contract data is pulled, and I'm sorry if I misspoke before. 22 23 The contract information that 24 you see here is actually pulled from the FMS 25 system. Everyday FMS sends to VENDEX information

PAUL BECKER, CSR, P.C.

2 about contract information, stuff that has been 3 entered in FMS that day.

1

4 That gets fed everyday to 5 VENDEX. That is what populates this field. So б no, that is not inputted directly from that box. 7 Any information about the 8 principals and the entities that come from the 9 forms, that is inputted physically by MOCS, yes. 10 MR. MENCHINI: Teryn, is there anything else that we need to put down? 11 12 MS. MOORE: I don't think so. MR. MENCHINI: The other 13 14 thing we should probably mention is the effort that was taken, to thank Teryn and also the folks 15 16 from the Campaign Finance Board staff that helped 17 to be able to procure the requirements for this. This is was done in about 12 18 19 weeks. And I really think it's important to note 20 that this reflects the first step in what we're committed to do to be able to form this effort. 21 22 And I think it's also going 23 to be a lot of benefits for us beyond just this. 24 MS. PATTERSON: If I could 25 just ask one thing: In the -- this obviously

PAUL BECKER, CSR, P.C.

1 2 only picks up principal people who work for the 3 company. 4 Given the front page article 5 in The New York Times today, is there a way under б the -- to enable registration or the 7 administrative code that governs VENDEX, for you 8 eventually to require disclosure of spouses and 9 minor children? 10 MS. VELAZQUEZ: It would require legislation. 11 12 MS. PATTERSON: It requires legislation? 13 14 MS. VELAZQUEZ: Well, you know, like with all legislation, the legislation 15 16 is a ceil -- it's a floor, it's not a ceiling. 17 At some point in time there were the forms that we used and it asked for more 18 19 information. 20 What we've done, and actually 21 gone, streamlined it because the forms were very 22 long. It was very onerous for the vendors to do. 23 And quite frankly, again, this a responsibility 24 tool. This is for the procurement people at the 25 different agencies to gauge whether or not the

PAUL BECKER, CSR, P.C.

1 2 people that they want do to business with are 3 corrupt, not corrupt. They have, you know -- so 4 the types of stuff we're looking for for that 5 purpose, which is what VENDEX is for, is a little 6 different. 7 Technically the answer could 8 be yes, you could. But it's not something that 9 we -- we've actually moved in the opposite direction to make the forms as close to the 10 legislation as --11 12 MR. MENCHINI: But that's true in the VENDEX process. 13 14 MR. CROWELL: There's certainly a way to do it through rulemaking for 15 16 you to require the question to be asked. 17 MS. PATTERSON: Again, from 18 rulemaking or from an administrative agency, or 19 whether it's the Campaign Finance Board, I'm just 20 wondering, does not necessarily then need City 21 Council legislation? MR. CROWELL: No, the 22 23 authority to the extent that you require that 24 it's out there. 25 MS. PATTERSON: Okay.

PAUL BECKER, CSR, P.C.

1 2 MR. CROWELL: But it's just 3 not through VENDEX. It's not through the local 4 office. 5 MS. PATTERSON: But there б could be rulemaking done on an administrative 7 basis on some light? 8 MR. CROWELL: Right, for the 9 budget to be asked in some form. And we 10 certainly, the Administration certainly did take note that The Times, quite interestingly, 11 12 dead-center on top of the fold, just in City, in the City Election Campaign season. 13 14 CHAIRMAN SCHWARZ: Kitty, you know, that was a very interesting story. But the 15 16 one I wrote in 1986 was a proposal to get at 17 people who were doing business with the City and limiting discretionary grants to those who had 18 19 spouses in it. 20 And the law - depending on, 21 what I'm now about say is something that Nicole 22 told me - the law when it was first passed, had a 23 presumption or an automatic rule that the spouse 24 was - and the co-spouse were treated as a single 25 entity - then the law was changed to require that

PAUL BECKER, CSR, P.C.

1 2 the spouse be treated differently than the other 3 spouse. And I think that bites not on 4 5 where, from a public policy point of view one б should come out if there were legislation, but I 7 think it bites on our authority to rule-make. 8 I think we probably are stuck 9 with that. I think we might want some more legal analysis, but we're probably stuck with the 10 11 requirement that the two spouses be treated 12 separately. MS. PATTERSON: For purposes 13 of imputation of contribution limits, yes. But 14 15 not necessarily for information disclosure. 16 CHAIRMAN SCHWARZ: For 17 disclosure it may be different. 18 MS. PATTERSON: But that's 19 just why I was curious whether there was 20 something in there that would enable 21 administrative rulemaking to require that level 22 of disclosure. 23 MR. CROWELL: Right. 24 Certainly my research and 25 working with the Law Department, we believe that

PAUL BECKER, CSR, P.C.

1 2 for information gathering purposes, it's done at 3 a minimum available as an option too. 4 CHAIRMAN SCHWARZ: And Kitty 5 was getting at whether VENDEX rules can be б changed by rulemaking and what's your analysis of 7 that? 8 MR. CROWELL: I think we -- I 9 think that at the local level would actually need to exclusively authorize that. 10 11 And VENDEX is a cumbersome 12 statute and is very particular about what's required. And Elisa if she has a different take 13 on it, which I don't believe she does, that's 14 where we're at. 15 16 MR. MENCHINI: And also from 17 just a --18 CHAIRMAN SCHWARZ: Are you 19 finished with this? 20 MR. MENCHINI: Yeah, we have 21 finished it. You can go back to your seat. Thank you for getting up. 22 23 Actually, I should mention 24 that in regard to this discussion, VENDEX is not the only avenue that we have to be able to gather 25

PAUL BECKER, CSR, P.C.

1 2 this information. It may very will be rather 3 than modifying the vendor of the VENDEX system and the rules for the VENDEX system, that we put 4 5 other systems in place that can be interfaced б with that same tool. 7 You would be able to go to 8 VENDEX as well as go to another repository information for example, about spouses and 9 10 present back as though it's in the same systems. 11 It's clearly delineated, it's 12 not one to present confusion but in terms of the in affect of, or in respect of a tool, they can 13 14 be presented through that one interface 15 irregardless of what the source of the data might 16 be. 17 CHAIRMAN SCHWARZ: What do 18 you know, Mr. Menchini about the computerization 19 of data with respect to applications before the 20 City Planning Commission or decisions by the City 21 Planning Commission? MR. MENCHINI: There's 22 23 another system that we are actually, that they 24 maintain, that we are looking at to see whether 25 or not we can again, in a similar fashion, we can

PAUL BECKER, CSR, P.C.

begin to bring that data in.

3 I should mention that this is 4 really the first effort; we've been at this for 5 about 12 weeks, but we are also working with the б City Clerk and getting data from them with the 7 lobbyists again, with an eye towards having a 8 one-name look-up. 9 And then that one name 10 look-up being able to bring data in from VENDEX 11 or from the City Clerk's system. 12 CHAIRMAN SCHWARZ: When the City Clerk was here a month ago, he first said 13 14 there wasn't data, but then he corrected himself and says there is data, but it's not timely data 15 16 on lobbyists. 17 MR. MENCHINI: It's --18 CHAIRMAN SCHWARZ: But I'm 19 not sure it's even -- I mean, it looks like it's 20 a little -- it's not as current as it ought to 21 be. And you know, I think you've been doing a 22 great job in getting this contract side going and 23 we hope that you can continue to do such a great 24 job on land use and lobbying. 25 MR. MENCHINI: Thanks.

PAUL BECKER, CSR, P.C.

1 2 You know I think, this is 3 sort of, it's the chicken and the egg. I think once you make the data available, the data gets 4 5 better and it's actually -б CHAIRMAN SCHWARZ: You mean 7 because it would be the embarrassment factor? 8 MR. MENCHINI: No, because I 9 think the lobbyist or the vendor themselves can see it and see that. And because other people 10 are using it. 11 12 When it goes into a system and it just ends up sort of parked there, whether 13 it's actually -- whether it's timely or not is 14 15 what's relevant. 16 When it's being used, there's 17 -- there is, first of all, for the first time in many instances, a reason to make sure that it's 18 up-to-date and that again, there are a number of 19 20 aspects of sort of mechanisms. I mean and, 21 again, the press or someone who's looking at it to ensure that it's correct, will put a certain 22 23 amount of pressure on the entities to make sure 24 that --25 MS. PATTERSON: Ironically,

PAUL BECKER, CSR, P.C.

1 2 this database will be a -- would be an ideal 3 business development tool for a lobbyist. MR. MENCHINI: It will be. 4 5 Well, I cannot speak to б Commissioner's Bern's issues in regard to land 7 use and permits. And I can, from my agency, we 8 administrator franchises for cable services as 9 well as for high-capacity fiber optics and a number of other areas, including public pay 10 11 telephones. 12 And we have about, I have 11 actual contracts with cable companies and there's 13 14 only two, but they're level contracts, we have 18 high-capacity fiber contractors, over 60 public 15 16 pay telephone franchisees and we issued 17 franchises for pole top antennas. 18 So all of those -- in fact, 19 all of those franchisees and contracts are in 20 VENDEX and you'll be able to see them through 21 this system. 22 MR. CHRISTENSEN: Mr. 23 Menchini, you mentioned that the Planning 24 Commission has their own alternate structure. 25 Could you just, to the extent

PAUL BECKER, CSR, P.C.

1 2 you know it, if you could just describe it. 3 MR. MENCHINI: Well, what we 4 typically have are systems that are in place to 5 support an agency's function. And this is very б different than those agencies -- then the way 7 that those systems were intended. 8 As I understand, there is a 9 system that the City Planning, that the 10 Department of City Planning actually manages. And it goes to give them basic information about 11 12 -- about entities that come before them or have issues that are being presented to them. 13 14 Again, the extent of that and we -- I don't know that it's going to be as 15 16 effective for us as what we've seen here, that's 17 one of the reasons why we really haven't put this on the front burner. 18 19 We felt that the City Clerk's 20 Office was actually a way to be able to make more 21 progress sooner. MR. CHRISTENSEN: I understand 22 23 not putting it on the front burner, but is there 24 a determination at this point in time that that 25 information should be integrated into the VENDEX

PAUL BECKER, CSR, P.C.

47 1 2 or is that still a determination that is being 3 examined or is it one that's been ruled on in the 4 negative? 5 MR. MENCHINI: Well, I think 6 one of the questions that we'd be dealing with is 7 whether or not it makes sense and is cost 8 effective and is even feasible from a legal 9 perspective, to require this information in the 10 systems. 11 What does it mean to 12 implement a new system? That's not unlike VENDEX and doing business with the City system that 13 would be set up. And any agency that determines 14 15 that some, in a certain state or certain point in 16 a process needs to file, would then be able to 17 file directly into that system rather than trying 18 to have each agency system somehow meet the 19 requirements of this disclosure reporting 20 capability. 21 So what I'm really saying is 22 it might make sense to put literally, just build 23 a system specifically to have those that we 24 determine, you know, determine were in the 25 process that we need to be aware of us, have a

PAUL BECKER, CSR, P.C.

1 2 new system for them to follow directly rather 3 than again, modifying existing systems and older technologies. And again, systems that may not 4 5 have been intended to ever do this. б CHAIRMAN SCHWARZ: Go ahead 7 Dale. 8 MR. CHRISTENSEN: No, I was 9 just going to say to follow-up on some of the comments that the Chair made at the outset. 10 11 I mean, I think from my 12 perspective anyway, the land use area, at least with anecdotical evidence, is something that we 13 14 should be proceeding with a pace, you know, on equal footing on the contract. 15 16 And, you know, we understand 17 that maybe the databases aren't reconcilable, but 18 I guess we don't quite understand, you know, 19 particularly now that the Commissioner has said 20 she was going to appear, doesn't appear and that 21 we're, you know, we haven't made any effort to 22 integrate this into what that all means. 23 Maybe there is a policy 24 consideration that we are not aware of that, you 25 know, should take into account. But, you know,

PAUL BECKER, CSR, P.C.

1 2 it just seems like a three-legged stool at this 3 point. To me anyway. MR. MENCHINI: Well, I will 4 work with CFB staff to again, what will make 5 б sense over here and be able to implement it as 7 rapidly as we can. 8 MR. CROWELL: Right. We do 9 intend on pursuing the land use, very, you know, in the very near future. 10 11 MR. CHRISTENSEN: Okay. 12 MR. CROWELL: We're not at that point right now. 13 MR. MENCHINI: And that 14 system doesn't lend itself towards that. 15 16 MR. POTASNIK: Any other states using this? Any other localities using 17 18 this? 19 CHAIRMAN SCHWARZ: Using this 20 being what John? MR. POTASNIK: The VENDEX 21 22 system as a whole? 23 MR. MENCHINI: That is unique 24 to New York City. 25 MR. POTASNIK: You can't

PAUL BECKER, CSR, P.C.

1
2 share with us that?

3 MS. VELAZQUEZ: Well, that's not true. VENDEX -- the system exists and 4 5 basically there's a lot of state and federal б agencies that actually have access. 7 They can go to VENDEX and 8 they can read about State DOT; different law 9 enforcement agencies; they are actually all are able to go in and to see what's there, the 10 11 information is there. 12 Do other jurisdictions have this kind of a mechanism to determine vendor 13 responsibility? I don't know, but --14 15 MR. MENCHINI: They certainly 16 don't use this system. 17 MS. VELAZQUEZ: No. You know, 18 and again, like you mentioned in January, the 19 information that is in VENDEX comes from City 20 agencies, not City-affiliated agencies. So some 21 of your City-affiliated agencies that you might be interested in, like the CSA or NYCHA, they use 22 23 their own forms, if you will, to determine vendor 24 responsibility and they act on information on 25 them.

PAUL BECKER, CSR, P.C.

1 2 The other two which is HHC 3 and the Department of Ed. do use VENDEX but they don't forward their information for processing to 4 5 us. That may change at some point in the future б but that's not the case now. 7 So that information is not 8 contained in VENDEX and unless those contractors 9 are doing business with the Mayoral agencies. 10 MR. CROWELL: I think the City of Chicago has on their website vendor 11 12 information but it may not be the same as VENDEX. So there's one jurisdiction at least who has 13 similar information, but it may not be as good as 14 15 VENDEX. 16 CHAIRMAN SCHWARZ: So Commissioner Menchini, forgive me if I use the 17 18 wrong terms because I'm enormously proud if I can 19 use e-mail, but that's about the level of my 20 sophistication. 21 But if what we ultimately want, and I think you're also working towards, is 22 23 that the City computers with the data about doing 24 business, contracts, land use, whatever, can 25 communicate with the CFB computers that have who

PAUL BECKER, CSR, P.C.

1 2 has given what amounts of money to whom, is and I 3 know that isn't possible yet or I've been told that isn't not possible yet, A, is that something 4 5 that's technically feasible? б B, assuming it's feasible, 7 what is the process of getting there? How 8 difficult is it? How long does it take? 9 MR. MENCHINI: And the answer 10 is it's feasible. I don't know if we see any technical barriers to anything you want to do, 11 12 especially again if you're afraid from having to work with some of the older systems and work with 13 14 some new systems. 15 We can begin to interface and 16 we know if we get this up as a first step, we can 17 begin to interface these systems into the Campaign Finance Board's information system and 18 19 been able to do at, you know, to company name 20 matches. 21 My concern with this is that it's the matching that we'll get and how much of 22 23 a burden we might put on the Campaign Finance 24 Board staff to be able to reconcile that. 25 CHAIRMAN SCHWARZ: Explain

PAUL BECKER, CSR, P.C.

```
2 what you mean.
```

1

3 MR. MENCHINI: In other 4 words, if I -- we were talking about this earlier 5 today, if I, as I'm making my contribution to б someone, I write down IBM. We all know these 7 three letters, we all know what that means, but 8 in VENDEX it might appear as International 9 Business Machines. So the computerized match may 10 come up with IBM, with International Business Machines and a number of others. In fact, we saw 11 12 today when we did the search for Bell and Howell, that it didn't -- even though that was -- it was 13 14 pretty specific, we used the ampersand as the "and" and we ended up with a number of hits. 15 16 So one of the challenges for 17 a system-to-system match like that without having 18 something as specific as a federal tax ID, for example, which gets specific and is easier to 19 20 match against, would be the reconciliation that would have to occur in those systems. 21 22 CHAIRMAN SCHWARZ: That's the 23 form that --24 MR. MENCHINI: And that's simply -- again, we've been discussing some other 25

PAUL BECKER, CSR, P.C.

2 methods to be able to deal with that.

1

25

3 CHAIRMAN SCHWARZ: "We" being 4 you and Nicole? 5 MR. MENCHINI: With the б Campaign staff, right. 7 And one thing might be to 8 begin to move sort of like jump ahead a step or 9 sort of a quantum leap in the technologies that we're using here and even begin to have the 10 11 campaigns themselves filed on-line, interfacing 12 to the systems so that at the time that I am at a campaign, entering a particular contribution, an 13 14 interface is occurring behind the scenes to the system and presenting the names. And the names 15 16 of the individuals like this is the Gino 17 Menchini, that's a principal in IBM - not if I 18 were, I probably wouldn't be here. But certainly 19 to see if IBM was there and then be able to have 20 the campaign pick that off. 21 We've discussed that and I 22 know the Campaign staff has had the interest in 23 moving towards an on-line system. This might be 24 the catalyst to be able to move us down -- ahead

a step or two and be able to put that type of

PAUL BECKER, CSR, P.C.

1 2 capability in place so that the Campaign can make 3 that determination at the time that they're actually doing the filing, with the benefit of 4 5 these systems and the interfaces that we can б provide there. 7 But otherwise to do it in a 8 batch, like a process, the only issue I have is 9 how successful, and to the extent to which technology we can apply that intuitive aspect. 10 11 But is this Bell and Howell, that Bell and Howell 12 from the list of six or seven or 20 that might come back, that's just the challenge. 13 MS. PATTERSON: You were 14 saying that there is going to be a link to VENDEX 15 16 on the Campaign Finance Board public web --17 MR. MENCHINI: The home page. MS. PATTERSON: The home page. 18 19 MR. MENCHINI: So you will be 20 able to see if you choose to implement this, you 21 know, look up, you can call it what you want to call it, but look up VENDEX, see if someone is 22 23 campaigning. And when you click on that you wind 24 up in that. 25 MS. PATTERSON: So presumably

PAUL BECKER, CSR, P.C.

1 2 any finance director of a campaign who has gone 3 through CFB training can -- will have seen that and will know how he can do his due diligence as 4 5 a finance director -б MR. MENCHINI: Absolutely, 7 absolutely. 8 MS. PATTERSON: -- by just 9 pointing and clicking. It's not as simple as 10 sort of guys correlating the names of the CFB but 11 at least --12 MR. MENCHINI: It's a mechanism that can be done. 13 14 MS. PATTERSON: It is a mechanism that allows for someone who is not a 15 16 CFB person and not a VENDEX person to do the due 17 diligence. 18 MR. MENCHINI: That's a good 19 point. 20 MS. GORDON: Just to be 21 clear, I think, but correct me if I'm wrong, 22 right now we don't have in place a, what you're 23 talking about would be a name-by-name exercise. 24 It's not a -- there's not a way notwithstanding 25 any links that we can put up to the other system,

PAUL BECKER, CSR, P.C.

1 2 you would still have to go through a process of, 3 you know, Jane Doe --4 MS. PATTERSON: Right, but if 5 you're -- I'm just saying if you were the 6 secretary to the Finance Chair of a particular 7 City Council campaign, and you are even 8 moderately computer literate, you can click on a 9 link at the CFB website which is a website you're supposed to be familiar with. 10 11 It will send you to VENDEX 12 and you will have a campaign contribution form 13 with some names on it. 14 MS. GORDON: What you'll have is an opportunity to check any name you want to 15 16 and to see whether it appears in the VENDEX 17 system. 18 MS. PATTERSON: Right, just 19 as if you were in a Google search for that 20 person, just you can do it. 21 MR. MENCHINI: That's 22 correct. 23 MS. PATTERSON: It's not 24 automatic, but somebody with the fluency that 25 will be able to do it.

PAUL BECKER, CSR, P.C.

1 2 MR. MENCHINI: But it's not 3 that you can take ten names and submit them at 4 once. Because again, the problem with that is 5 that if you put the ten names in, you're now б dealing with ten lists of potential hits on 7 vendors. 8 MS. PATTERSON: It's 9 cumbersome but it's --10 MR. MENCHINI: Well, it's certainly doable. 11 12 MS. PATTERSON: And I think that --13 14 MR. CHRISTENSEN: I had one question just as a cautionary note, I think that 15 16 if we proceed along these lines, it seems to me 17 important since the documentation data that you have is no longer being described in some corner 18 19 of a basement, it's now being disclosed, it's 20 being intentionally provided to journalists and 21 to other campaigns for news purposes. It seems to me that it's the City's obligation to make 22 23 sure that that documentation is as accurate as 24 possible, becomes more important because of the possible misuse of the data. And also potential 25

PAUL BECKER, CSR, P.C.

1 2 liability for the City in the event that there is 3 some, you know, thing that's deemed to be defamatory or whatever, as a result of the 4 5 misdescription of the documentation. 6 So it would seem to me in 7 light of the comment about, you know, not maybe 8 having a large enough staff, this should be an 9 argument for you to get additional employment lines for fact-checking purposes. 10 11 MR. MENCHINI: Well, 12 actually, I should also mention that we wanted to do this rapidly for your time frame but there are 13 -- we have plans underway to begin to replace the 14 VENDEX system that you're looking into here with 15 16 new technology, correct? 17 MS. VELAZQUEZ: That's 18 correct. 19 MR. MENCHINI: We have a 20 project underway now to actually bring a new 21 VENDEX system in place. I mean, one of the aspects of 22 23 that, that we've very interested in is the 24 ability for - not unlike what we're seeing here -25 for information to be viewed on-line but for

PAUL BECKER, CSR, P.C.

1 2 electronic filing so that a company can actually 3 do their own data entry in the on-line VENDEX 4 system and enter that themselves. 5 One would think that that 6 would result in a better, more accurate 7 information. 8 But also to be able to update 9 it themselves and be able to view rather than a subset of the VENDEX information that we see 10 here, but the entire VENDEX record. 11 12 MS. VELAZQUEZ: And just one other comment just to address what you said in 13 terms of liability. I mean, the information with 14 the exception of that comes from FMS, the vendor, 15 16 it's a self-disclosure form they have to sign 17 under penalty of perjury. 18 They pretty much try to do 19 the best job that they can making sure that what 20 they're giving us is accurate. I mean, I think some of the 21 22 issues around liability and the defamatory issues 23 would come up via substance. And the substance 24 is being provided by the vendors. 25 MR. CHRISTENSEN: But you

PAUL BECKER, CSR, P.C.

1 2 would be deemed to be -- I don't want to get too 3 legal, to be publishing the information and that the point is, you know, there should be an effort 4 5 to guard against false positive and false б negative information in the database. And I 7 think there should be maybe more fact-checking 8 for your own protection than there currently is. 9 MR. POTASNIK: I'm just 10 curious about, because it's a stupid question, but for every measure there's always a 11 12 counter-measure. There's always somebody thinking about some devious scheme to get around 13 14 it. 15 How do you work with, if you 16 got someone who's devious who can outsmart the 17 system, thinking like how can someone else outsmart what we're doing? 18 19 MS. VELAZQUEZ: Do you mean 20 technologically? 21 MR. POTASNIK: Yeah, whatever the procedure is. I know years ago when you 22 23 walked out the store, they used to have these 24 tags, you know, if you try to take a garment, the 25 alarm would go off.

PAUL BECKER, CSR, P.C.

1 2 CHAIRMAN SCHWARZ: Do you 3 want to have counsel before you make this 4 comment? 5 MR. POTASNIK: Then they б found those, if you wrap those things with 7 aluminum, the alarm wouldn't go off. 8 In other words, for every 9 measure you implement, there was a counter-measure. And I just, you know --10 11 MR. MENCHINI: I think that 12 speaks to, I think the need for the contributors themselves to be able to basically say, "I do 13 14 business with the City of New York." Because again, where there will be -- there's all sorts 15 16 of issues here, this is one of those systems that 17 has a million issues around it. 18 Do we want to ever get to the 19 point where besides someone who has a contract 20 today, people that are in front of agencies don't 21 have contracts yet. And so I think ultimately --CHAIRMAN SCHWARZ: Frankly, 22 23 it's more important from the point of view of 24 what we're really doing. 25 MR. MENCHINI: So, I mean,

PAUL BECKER, CSR, P.C.

1 2 ultimately that's one of the reasons why, to 3 answer your question from before, I think that 4 ultimately, and 99.9 percent of people that go 5 through department stores don't wrap aluminum б foil around those, the best way is to be able to 7 actually have a process in place is to have clear 8 rules, know where the front door is and where the 9 garment can't pass. And to have those 10 law-abiding and those people again who would, 11 under, you know, under absolute uncertainty would 12 operate legally and would indicate yes, I do business with the City. 13 14 CHAIRMAN SCHWARZ: You know, actually the --15 16 MR. MENCHINI: And that would 17 be subject to --18 CHAIRMAN SCHWARZ: That 19 dialogue and also your comments in response to my 20 technology question about batch matching, 21 actually both show why our objectives should be 22 to get legislation that bites on the company 23 doing business with the City and has the sanction 24 that if they make a donation over a certain 25 amount, they can't do business with the City.

PAUL BECKER, CSR, P.C.

1 2 Now, we don't have power to 3 do that and you don't have power to cause it to be done. 4 5 MR. CROWELL: Right. There's б a state law concerning that, as we articulated in 7 the past, but the mechanism is easy to solicit. 8 CHAIRMAN SCHWARZ: That's an 9 easy way to take care of it. I can spend five minutes with you and Michael Cardozo and we can 10 11 take care of that. 12 And also the City Law but there's a question of whether there's a will to 13 14 pass a law and that would be a good thing. 15 MR. CROWELL: Even if that is 16 equally a big question. 17 MR. MENCHINI: I have a couple of other issues that I need you and 18 19 Michael Cardozo to sit down and spend five 20 minutes. 21 (Laughter.) CHAIRMAN SCHWARZ: Do you 22 23 know the history of DoITT? 24 MR. MENCHINI: A bit but 25 probably not as extensively as you do.

PAUL BECKER, CSR, P.C.

1 2 CHAIRMAN SCHWARZ: I mean, it 3 came out of the 1989 Charter. It was pressed by Commissioner Fred Friendly who was one of the 4 5 great CBS journalists in sort of those 6 roundtables, and it was just that issue. And it 7 was a great issue and Jean Russ and a couple of 8 others supported it. 9 But Fred Friendly was really 10 the father of your department, your agency. 11 MR. MENCHINI: My agency. 12 We're actually now starting to see some aspects that make sense. The public 13 14 pay telephones and the cable, all of that is felt to be a nice synergy at this point that these 15 16 technologies are beginning to converge. 17 CHAIRMAN SCHWARZ: Nicole, do 18 you have some questions? 19 MR. CROWELL: Do you want to 20 do the rest of it? MR. MENCHINI: I can; I think 21 we touched on most of it. A lot of this is 22 23 repetitive, but I'll complete my testimony. 24 Okay, I'll go through it 25 quickly because your probably --

PAUL BECKER, CSR, P.C.

1 2 I'm just going to say it 3 again, this initiative has been significant with many hours devoted by talented DoITT members. 4 5 And I want to thank everybody at DoITT and the б Mayor's Office of Contract Services as well as 7 the Mayor's Office of Contract Service Director, 8 Marla Simpson and general counsel Elisa Velazquez. And again, the Campaign Finance Board 9 staff and Nicole and everyone who worked so 10 diligently with us on this. 11 12 As we move forward, the City is committed both to expanding the database of 13 14 those who do business with the City beyond VENDEX, while at the same time, working with the 15 16 CFB to integrate this information fully into it's 17 own data systems and processes. 18 Expanding the database will 19 include adding registered lobbyists, their 20 clients, information that the City Clerk 21 currently collects that we are in the process of 22 putting on-line, which we expect to happen within 23 about a month. And at that time, we will be able 24 to work with the CFB to develop plans and 25 identify ways to begin more tightly to integrate

PAUL BECKER, CSR, P.C.

1 2 these different system with the doing business 3 databases and the CFB's databases. 4 We're anxious to -- I'm 5 sorry? б MS. PATTERSON: Sorry, just 7 in the timing with the City Clerk and lobbyist 8 list then. So you would expect that by, let's 9 say the beginning of June, that lobbyists that are registered with the City Clerk would be 10 11 similarly searchable? 12 MR. MENCHINI: It would be searchable; our goals -- when you described the 13 14 campaign workings, and we've talked about this, it would be workable to have to go to one system 15 16 for lobbyists, one system for VENDEX. So our plan is to actually 17 use the same tool and just have it have when we 18 19 got that hit on the name of a company, it would 20 show this is through VENDEX, this was with, 21 through the City Clerk's Office. MS. PATTERSON: If I was not 22 23 with VENDEX or MOC or the City Clerk's Office, 24 again, if I were someone like a Finance Board 25 staff or a finance director of a campaign and I

PAUL BECKER, CSR, P.C.

1 2 wanted to find out whether someone is a 3 registered lobbyist and is doing the due 4 diligence, it would be necessary to make sure 5 that the disclosure was proper by, let's say June б of this year, I can click on the same link that 7 you're going to have on the front page of the CFB 8 website and do a search for Mr. X, Y, Z and come 9 up with a -- with something that you would identify them as a lobbyist or his firm as a 10 11 lobbyist? 12 MR. MENCHINI: In the end as well as the public information, appears in the 13 City Clerk system, it would look good from what 14 15 we've seen today. 16 MS. PATTERSON: But it would be sourced through the same link and the same 17 search engine and the same search mechanism? 18 19 MR. MENCHINI: Right. And if 20 you appear at both, you come up twice which is --21 CHAIRMAN SCHWARZ: So Nicole, 22 you have some questions? 23 MS. GORDON: Well, you were 24 in the middle of finishing your --25 MR. MENCHINI: There's no

PAUL BECKER, CSR, P.C.

1 2 technical obstacle preventing us from building 3 the comprehensive database sought by the CFB of individuals and entities that do business with 4 5 the City. б Doing so, however, may 7 require the City to collect more information than 8 is now currently collected. 9 Again, spouses is a good 10 example of that. 11 The current VENDEX system, 12 for instance, often does not contain the names of many senior level managers, account executives 13 and others who might do business with the City, 14 the City Government, and little information is 15 16 collected from lobbyists about their clients. 17 Obtaining this information 18 may require various agencies to ask those who do business with the City for more information about 19 20 its staff and ownership. 21 Even then, requiring firms to 22 identify every management position may prove 23 difficult. And moreover, staff and interests 24 change frequently. 25 CHAIRMAN SCHWARZ: By the

PAUL BECKER, CSR, P.C.

1 2 way, on that subject, I take it nobody is 3 suggesting - and I'm really directing this to you - that a business be required to list every 4 5 manager? б I mean, for example, an 7 investment bank would have 500 or 1,000 vice 8 presidents and I take it you're not seeking to 9 have those people when there ultimately is some kind of restrictions to have those people 10 11 restricted? 12 MR. MENCHINI: Not per say, 13 no. 14 CHAIRMAN SCHWARZ: And you would agree that there has to be some kind of 15 16 rule and reason of people who are at the top of 17 an organization? 18 MR. CROWELL: Well, at the 19 top or perhaps somebody who is an account manager 20 for the -- you know, within the senior managerial 21 ranks of the organization who is an account manager and the account rep for the department of 22 23 Information Technology or, yes. 24 MR. MENCHINI: And I feel as if --25

PAUL BECKER, CSR, P.C.

1 2 MR. CROWELL: I think the 3 rule of reason is very good, it's a good way to 4 capture what we're seeking. 5 MR. MENCHINI: In many б instances, people on a much lower level of 7 organizations, especially large organizations, 8 get fair gain, can gain if I'm one of the chief 9 executives. 10 CHAIRMAN SCHWARZ: If I can 11 observe, Mr. Crowell made a good point there, 12 that it was appropriate to --MR. CROWELL: Right, right. 13 MR. MENCHINI: So while we 14 15 could require firms that do business with the 16 City to update their information periodically, a 17 potential burden on both private organizations and City agencies, it's still likely that changes 18 19 will still go unreported. 20 In short, even if we build a 21 perfect database and established strict data collection procedures, it's inevitable that data 22 23 will be incomplete. 24 If the CFB's system of 25 disclosing and regulating doing business

PAUL BECKER, CSR, P.C.

2 contributions is to have integrity, information 3 from one side of the equation is simply not 4 sufficient.

1

5 Information gathering must 6 occur at both ends of the transaction - we 7 believe from the City - which interacts with 8 representatives of firms with which it does 9 business, and from the two different campaigns 10 which interact with contributors who may do 11 business with the City.

I cannot stress enough that the failure of one side to make a strong effort at data collection, no matter how comprehensive the data collected by the other side, will lead to an incomplete disclosure and impediments to enforcement.

18 We are sympathetic to your interest in minimizing the burdens placed on 19 candidates. Indeed, in the last few years, the 20 Bloomberg Administration has made huge strides in 21 22 reducing the reporting requirements for City 23 contractors. But if asking those who do business with the City to complete additional disclosure 24 25 forms and requiring various City agencies to take

PAUL BECKER, CSR, P.C.

73 1 2 on additional responsibilities relating to this 3 task, is what it takes to implement the 1998 referendum, we are ready to do it. 4 5 And like you, we will look б for ways to minimize the impact of new reporting 7 requirements on our customers. How each side 8 should structure its questions and processes is a 9 policy matter that I will leave to the CFB and the Administration. 10 11 Thank you. 12 CHAIRMAN SCHWARZ: When you made the comment about impediment to enforcement, 13 you were -- you were sort of jumping ahead to the 14 point where there may be actual regulation in 15 16 addition to disclosure; am I right? 17 MR. MENCHINI: Right, that's 18 right. 19 CHAIRMAN SCHWARZ: I mean, 20 just to be candid with you, I think that's 21 exactly the right question to ask and I think the -- to have -- and what you're doing on VENDEX is 22 23 a public service and it's great and the press and 24 so forth can get at it. 25 But before one has made the

1 2 decision on how to enforce, EG, spouse or not, 3 EG, bid contract are not, I think to get 4 regulation of disclosure as opposed to 5 facilitating disclosure, to me is a leap that I б think that requires some real thought. 7 And I think Mr. Crowell, you 8 probably want to argue against what I just said, 9 I'd love to hear. 10 MR. CROWELL: I think I talked about that in my -- as part of the 11 12 testimony. But sure. I think that part 13 of the rationale for us going forward and putting 14 this all together is that, you know, you need to 15 16 have both the disclosure and the regulation and all the administrations' effort to amass the 17 data, put it into a format that if the computer 18 system talk to each, it lends itself to that kind 19 20 of system. 21 CHAIRMAN SCHWARZ: With me 22 you're pushing at an open door in making that 23 point. 24 Now, the Board, and I saw in 25 your comments that you want the Board to make a

PAUL BECKER, CSR, P.C.

1 75 2 commitment that it was going to do regulation. Ι think that's not fair when the Board hasn't 3 finished its process. 4 5 But if you had someone б attending all of the hearings, I think you get an 7 impression that there's a substantial likelihood 8 that the Board is going to want to explore 9 actually issuing regulation if there isn't legislation. 10 11 I don't think it's 12 appropriate for you to ask the more definitive question which is "tell us right now that you're 13 going to regulate" because we haven't finished 14 15 our process that we have to go through to 16 responsibly answer that question. 17 But --18 MR. CROWELL: I don't know 19 we're saying that. 20 CHAIRMAN SCHWARZ: That's how 21 I read your statement. 22 MR. CROWELL: Well, I haven't 23 read it yet so. 24 CHAIRMAN SCHWARZ: But I read 25 ahead.

1 2 MR. CROWELL: I know you did, 3 I was gauging your reaction. 4 No, I understand that. But I 5 think what we're saying is that, you know, we б anticipate you, at some point in the future, 7 concluding your deliberations on this. And I 8 think our work on both sides here is being 9 informed whoever's goes next. 10 And I think that for the sake of everyone, it's better to move ahead, you know, 11 12 sooner rather than later. So let me conclude my 13 testimony and then if there's any questions, I'd 14 be happy to entertain them. 15 16 The Bloomberg Administration 17 strongly supports the creation of a comprehensive 18 database for use in post-2005 elections, that includes information currently not captured by 19 20 the City or the CFB, but we also want to be 21 certain that its expense is justified. If the Board decides not to 22 23 regulate contributions by those who do business 24 with the City - for instance, by making them 25 ineligible for public funds - then the need for

PAUL BECKER, CSR, P.C.

1 2 the comprehensive database is lessened because 3 the need for enforcement would necessarily be lessened. 4 5 The CFB does not maintain a б database of every employer in the City, yet it 7 still requires candidates to make a good-faith 8 effort to obtain employer information. 9 The same should be true of 10 "doing business" contributions. 11 We believe that the expense 12 of building a comprehensive system that will allow the CFB to regulate and enforce doing 13 business contributions, will be re-paid many 14 times over in savings that result from 15 16 eliminating abuses in the Matching Funds Program, 17 as well as savings that result from strengthening the integrity of the political process. 18 19 For that reason, we will work 20 to secure capital funding to build this 21 exceptional database and enforcement tool, and we 22 have recently requested that the Office of 23 Management and Budget place up to three million 24 dollars in capital funds for DoITT for the FY 25 2006 Executive Budget.

PAUL BECKER, CSR, P.C.

1 2 The Administration believes 3 however, that such an expense would not be justified if the CFB's only intention is to 4 5 require disclosure, a very important step 6 forward, but one which does not carry the same 7 need for enforcement and which can largely be 8 achieved through other means - a combination of 9 candidate disclosure and use of existing doing 10 business data, soon to be on the web. 11 In sum, we are ready, willing 12 and able to work with you to produce a comprehensive database that is integrated with 13 14 your systems, but to move forward, we need a concomitant commitment from the Board that it 15 16 will join us in data collection and in making use 17 of its new enforcement tool to restrict doing business contributions. 18 19 Now, whether the CFB opts to 20 restrict doing business contributions for 21 elections that take place post-2005, the 22 Bloomberg Administration urges the Board to act 23 swiftly to put in place for this year, the modest 24 disclosure requirement that we have proposed so 25 that a second citywide election does not pass

PAUL BECKER, CSR, P.C.

1 2 without the 1998 referendum being implemented, at 3 least in part. 4 Adopting a rule that requires 5 candidates to ask their contributors whether they б do business with the City, requires the CFB to 7 adopt a question for candidates to pose to 8 contributors. 9 Attached is a draft proposal that we believe is straightforward and will be 10 easy to understand by the vast majority of 11 12 contributors. We are not, however, wedded 13 14 to every word and we have been anxious to have 15 the Board propose its own language. 16 We know that the challenge of 17 creating a user-friendly question has long been viewed as an almost insurmountable obstacle by 18 19 CFB staff. But the time to confront this 20 challenge head on is now here. 21 I cannot stress strongly 22 enough that we must find a solution to this 23 issue, and we are prepared to sit with the Board 24 staff for whatever length of time it takes to 25 come up with language that the Board considers

PAUL BECKER, CSR, P.C.

```
1
 2
     acceptable.
 3
                          We must not allow a "can't
     do" approach to torpedo our best hope for a full
 4
 5
     and effective disclosure system.
 6
                          We have said on a number of
 7
     occasions that, for too long, the perfect has
 8
     been the enemy of good. Working together we can
 9
     change that dynamic.
                          Finally, I would like to draw
10
     your attention to the calendar for rule
11
12
     promulgation, as set forth in Charter Chapter 45
     known as the City Administrative Procedure Act,
13
     also CAPA. Which, with limited exceptions,
14
15
     generally takes a minimum of 60 days.
16
                          As you know, under CAPA, the
17
     CFB must publish a proposed rule in the City
     Record, seek public comment and hold a hearing no
18
19
     sooner than 30 days after the first date of
20
     publication.
21
                          After the hearing, the CFB
     must publish a final rule which cannot take
22
23
     effect for at least another 30 days.
24
                          However, the CFB may, if it
25
     were to find a substantial need to implement the
```

1 2 rule prior to the expiration of the second 30-day 3 period, request that the Mayor waive that period and allow the rule to take effect earlier upon 4 5 notice. б Therefore, if the Board 7 intends to have a rule in place by its June 1st 8 certification date, or for the filing period that 9 begins July 12, it is essential that the Board at its upcoming April 14th meeting, approve for 10 11 immediate publication, draft rules implementing 12 this requirement. We hope that, particularly in 13 14 light of the fact that nearly seven years have passed since the voters expressed their will, 15 16 that the Board will take will steps necessary to 17 ensure that another election does not pass without achieving the disclosure mandated by the 18 City Charter. 19 20 Failure to do so would be a 21 missed opportunity to learn - as the Board 22 considers additional regulations that would apply 23 following the 2005 election - which contributors 24 do business with the City. 25 Thank you for your time today

PAUL BECKER, CSR, P.C.

1 2 and we look forward to further discussions. 3 MR. CHRISTENSEN: Just a 4 couple questions. 5 I want to thank you for your б admonition on the schedule and I think that 7 actually is helpful to be aware of that. 8 One of the sort of 9 overarching questions that I have in my mind and I'd be interested in seeing, you know, to what 10 extent you've evaluated this in terms of your own 11 12 recommendations, is that my understanding is that the Campaign Finance Law has a number of public 13 policy objectives. 14 15 One of which, you know, out 16 of necessity - because it's not something that we 17 can impose upon candidates, we can't impose it on the Bloomberg Administration - is that the 18 balance between regulation and encouraging 19 20 participation has to be maintained. 21 Have you done any analysis of 22 whether the imposition of these doing business 23 prescriptions or any type of regulation, I'm not 24 talking about disclosure now, but moving forward, 25 you know, along the lines of talking, would have

PAUL BECKER, CSR, P.C.

1 2 any negative affect on participation in the 3 program? MR. CROWELL: We don't 4 5 believe that they would have any negative -б MR. CHRISTENSEN: I believe 7 you don't believe it, but have you done any 8 analysis? 9 MR. CROWELL: I think we've had extensive discussions and we certainly looked 10 11 at the issue and certainly I feel that his 12 testimony was very helpful in informing how these types of programs with regulation did occur. 13 Of course, the G37 Program is 14 slightly different, but largely similar in 15 16 format. And obviously, you know, the 17 press stories that are out there in abundance on 18 19 these issues, I think show that there is a need, 20 first and foremost, to have these types of 21 regulations in place. And I think that making sure that whenever regulations are put in place 22 23 that their sensitivity, that you're not 24 discouraging people from making contributions. 25 I know that in staff meetings

PAUL BECKER, CSR, P.C.

2 with Nicole, we discussed it at length and I
3 think it's certainly in our minds, a proposal
4 here today, we have more than taking that into
5 consideration and how to achieve that or to
6 consider.

1

7 And we have no reason to 8 believe that putting all those factors in place 9 and taking, you know, putting the right steps in 10 place, that it's going to discourage anyone from 11 participating.

12 MR. CHRISTENSEN: Okay. 13 MR. CROWELL: I think with 14 any change, you obviously have to have an 15 appropriate level of public information, 16 education about what's going on and someone 17 readily available to answer question should such 18 questions arise.

Again, what we're also talking about here is setting new thresholds so the vast majority of campaign contributions are low dollar value. And we propose in here actually exempting them and so what you do, you categorize or tier an implementation approach and you can, in large measure, make sure that those

PAUL BECKER, CSR, P.C.

1 2 people who just want to give small contributions 3 and who may have more difficult understanding regulation for the sake of regulation -- I'm 4 5 sorry, regulation for the sake of getting at our б public policy goal. 7 But they won't have to 8 necessarily do a lot of thinking and they'll be 9 able, you know, unrestrictedly to make those 10 contributions. 11 So I think we certainly have 12 embraced the notion that you have to not discourage, but continue to input and then we've, 13 you know, taken out obstacles in your 14 15 recommendations. 16 CHAIRMAN SCHWARZ: But isn't 17 the whole purpose, I mean, I don't think you're 18 pushing hard enough, isn't the whole purpose of 19 addressing doing business to discourage and 20 ultimately prohibit contributions over a certain 21 amount from people who are doing business with 22 the City; isn't that right? 23 MR. CROWELL: Yes, but what I 24 believe Mr. Christensen's question to me was 25 that, in seeing to do that, not discouraging

PAUL BECKER, CSR, P.C.

1 2 people who are not doing business with the City, 3 and that was our discussion at length with Nicole 4 and that's what I was addressing and I thought 5 his question was. 6 MR. CHRISTENSEN: Actually, 7 the point I was making was not discouraging 8 candidates to thinking that it's better for them 9 to opt out of the program, not participate in the program because all of these regulations 10 including this one become so burdensome, at some 11 12 point there's a tipping point that they decide, 13 why bother. 14 And the consequences of that will be to, you know, have certain candidates 15 16 withdraw, particularly candidates who have more 17 ability to self-fund. And I'm not saying just, you know, at the level of the current Mayor, but 18 19 others who may just decide that they can get more 20 in the way of contributions including 21 contributions from people doing business with the City, then they can if the participated in the 22 23 program. And that's not a mitigated good for 24 us.

25 MR. CROWELL: Well, you're

PAUL BECKER, CSR, P.C.

87 1 2 also -- no, it's not. You're not requiring 3 disclosure in candidates who are self-funded or 4 not participated in the program. 5 CHAIRMAN SCHWARZ: Do we 6 technically, Anthony have the power to actually 7 on the -- under the Charter Provision, I doubt 8 that we have the power to affect people --9 MR. CROWELL: I'm not 10 suggesting that you do. I'm explaining why you've taken the program in very recent months in 11 12 terms of disclosure and of course, we may not be able to achieve what Chair Schwarz was just about 13 14 to state, but the idea is that there is no reason to believe that you will have a massive amount of 15 16 people opting out of the program. 17 It is by far the most 18 sophisticated and generous program in the nation. 19 There's no reason to believe 20 that people aren't going to participate and I 21 don't think we would ever want to put or see any 22 regulations put in place that discourage people 23 from participating. But at the same time, given 24 that, you know, the Matching Funds Program is 25 significant and that it even enhances when you're

1 2 going up against a self-funded candidate 3 depending on certain levels, that someone, you know, that's it's not reasonable to expect that 4 5 there will be regulations. 6 And I don't think what we're 7 asking for you or what the Charter mandate 8 requires is anything that is too burdensome to 9 actually implement in a thoughtful and rational 10 way. 11 CHAIRMAN SCHWARZ: So Mr. 12 Crowell, I wanted -- you probably diverted my question into finishing your answer to Dale's 13 14 question. But I want to push my question a 15 little bit more. 16 Because now I'm, as individual, one member of the Board and not 17 speaking for the Board, but my own view is that 18 19 if one doesn't get legislation, which will would 20 be best the solution, we should regulate, and we 21 should say that people who are doing business 22 with the City however that's defined, and it's a 23 complex matter, but ought not to be allowed to 24 give more than X dollars. 25 Now, the affect of addressing

PAUL BECKER, CSR, P.C.

1 89 2 this subject is to discourage, indeed to prevent, 3 certain contributions from being made. 4 And the one thing that 5 troubles me about your thoughtful suggestion is б that when you disengage the regulation by the 7 Board, which this particular Commissioner thinks 8 is a good idea, but I have no idea what the 9 majority of the Board thinks or not, when you disengage the regulation and disclosure from this 10 and simply say to candidates this year, in this 11 12 election, you have to when you make your contribution, disclose whether you're doing 13 14 business with the City of New York, I think it's naive to believe that that will not discourage 15 some contributions. 16 So do -- how far -- where did 17 you fall off, if at all, from what I have said? 18 19 MR. CROWELL: Well, I think 20 by the same token then any efforts to regulate, I mean, would otherwise discourage contributions 21 22 and you're saying that, you know, on the one hand 23 you may, you may favor such regulation. 24 I think if you put in place a 25 rule that's properly drafted and thoughtfully

1 2 implemented with a, you know, I don't think that 3 that will have an affect. I mean --4 CHAIRMAN SCHWARZ: Well, you 5 mean as matter of fact --6 MR. CROWELL: Well, it's 7 alleging that it won't have an affect. The idea 8 of regulation is to have an affect as you were 9 saying. 10 However, in this case, I mean 11 what we're aiming at is to stop people from 12 paying to play. I mean, to the extent it 13 14 discourages contributions or people trying to get 15 back-doored to contributing because they're 16 seeking those goals, and that's a good thing. 17 CHAIRMAN SCHWARZ: It's a good thing but it's only a good thing, it seems 18 19 to me, if one has gone through the process of 20 deciding that one is going to regulate. 21 And as I've told you, I favor doing it. But if we haven't gone through that 22 23 process to disengage the contributors' action 24 with respect to confessing they're doing business 25 from the regulation, is probably being unfair and

PAUL BECKER, CSR, P.C.

1 2 indeed, it may be particularly unfair in a 3 context like this election where you've got one candidate who's outside the program altogether 4 5 and the other candidates who are inside the б program. 7 I'm just being very candid. 8 MR. CROWELL: The Charter 9 requires disclosure, and the idea is --10 CHAIRMAN SCHWARZ: It requires disclosure so long as it's not harmful 11 12 to the program. MR. CROWELL: Right. And so 13 therefore, what we have come up with here is a 14 15 means that we believe, and after extensive discussions with Nicole on various 16 17 considerations, would not have a harmful affect. 18 As I said, we're not wedded 19 to this, but it's a concept that I think is very 20 worthy of your consideration and adapting if you 21 don't this works, something to that. 22 And I think that there's, you 23 know, we're not just talking about the Mayoral 24 Campaign, there are -- every other office is up 25 for election and we do propose here approaches to

PAUL BECKER, CSR, P.C.

1 2 dealing with the City Council that could be 3 adapted for other offices as well. But I don't think -- don't think we can look at the Mayoral 4 race and say well, huh? You know, and then 5 б decide not to do it because you think it would 7 have some harmful affect. Whereas, you know, 8 there's no indication that it would indeed have 9 any harmful affect; and then forsake the entire intention of the '98 Charter Revision as it 10 applies to every single City-elected office. 11 12 CHAIRMAN SCHWARZ: As long as it didn't undermine the campaign --13 14 MR. CROWELL: Well, no one at this table -- no one at the Administration wants 15 16 to see anything undermine the Campaign Finance 17 Program. However, we also don't want you to undermine the intent of the Charter Revision that 18 19 was made part of the Campaign Finance Program and 20 that the Campaign Finance Board has not been 21 implemented. 22 CHAIRMAN SCHWARZ: That is 23 something that happened many years ago, not 24 recently. But the --25 MR. CROWELL: That's the whole

PAUL BECKER, CSR, P.C.

93 1 2 point. 3 CHAIRMAN SCHWARZ: You're 4 colleague, Mr. Cunningham made a suggestion, as I 5 understand it, of after the election, disclosure б by people who have been elected --7 MR. CROWELL: Right, and that 8 is in here. 9 CHAIRMAN SCHWARZ: Do you 10 have that? 11 MR. CROWELL: Oh, sure. 12 That's what I'm referring to, about the tier approaches and I think it was in the first part 13 14 of my testimony. 15 Yeah, that's something that 16 we are very, very interested in pursuing. And 17 that question that we wrote, that actually could come after or it could be done contemporaneously, 18 it could be given, you know, it's the option of 19 20 the elected official who would have to ultimately 21 do the disclosure, how they gather that information. But it certainly could be done 22 23 after. 24 I'm not saying that this has 25 to be given to everyone the moment they give a

1 2 donation, it could be done after the November 8th 3 election. And between the time of the candidate's deemed a winner and the day they're 4 5 inaugurated into office. б CHAIRMAN SCHWARZ: That's an 7 item that's -- I think that's helpful. 8 MR. CROWELL: I'm sorry I 9 didn't pick up on that. We are embracing a range options for you that we don't believe would have 10 11 any affect of undermining the system. 12 I mean, in the context of -the options that we are talking that Chairman 13 Schwarz talked, spoke about is from the CITY 14 15 Council. 16 CHAIRMAN SCHWARZ: And the 17 concept could exist --18 MR. CROWELL: The concept 19 arguably could be that, we thought it worked best 20 with the Council. 21 CHAIRMAN SCHWARZ: Who is 22 your colleague that you gave you that? 23 MR. CROWELL: This is Frank 24 Barry (indicating.) 25 MR. BARRY: I just wanted to

PAUL BECKER, CSR, P.C.

1 2 be clear that that was what was discussed in the 3 testimony, I didn't want that point to be lost. MS. GORDON: First of all, to 4 5 just go back to some pervious subjects. б I want to make public my 7 personal thanks for Commissioner Menchini and his 8 terrific staff and really put an amazing effort 9 into this project and our staff who are much more competent than I am to comment on it. 10 11 But as a layperson in the 12 field of technology, I had an opportunity to see how this looked before today and we were really 13 deeply impressed with the simplicity and ease of 14 use of what you have developed. 15 16 And I wanted to compliment 17 you on a great job. 18 MR. MENCHINI: Thank you. 19 MS. GORDON: Secondly, I also 20 wanted to remind everyone, which I think has been 21 pretty clear today, but just so that everyone again remembers, and thank you also to the 22 23 Mayor's Office of Contracts for helping to 24 clarify some of these issue. 25 What has been presented today

PAUL BECKER, CSR, P.C.

96 1 2 is phase one, there's a plan, but not fully 3 developed obviously but there's discussion about 4 how one might find ways to integrate the two 5 systems. б And on a separate point, what 7 VENDEX does and doesn't have was developed for 8 reasons other than disclosure, and carries with 9 it over and over, inclusiveness that would at some point have to be a focus of the Board's 10 11 concern, the definitions and the cut-offs about 12 who appears on that list, from the point of view of disclosure-relevant campaign contributions may 13 14 not be really congruent. And those are issues that we'll have to grapple with at some point. 15 16 Now, I had a narrower 17 question about the proposal on the back of your item here. 18 19 MR. CROWELL: Yeah, sure. 20 MS. GORDON: And I wanted to 21 narrow what I thought Board Member Christensen 22 and Chair Schwarz was talking about on the 23 impact. 24 It seems to me, and I think 25 you accurately reflected this, that the core

1 2 question more than whether it's going to 3 discourage candidate participation or discourage 4 people who do business with the City from making 5 contributions, is whether people who don't do б business with the City will be intimidated into 7 not making campaign contributions unnecessarily. 8 And I think it is a very 9 tough, hard thing to do to develop a question that doesn't have that side affect. 10 11 Now, people can disagree 12 about, you know, whether the side affect is important enough or if there are other 13 overwhelming concerns. But I think that's an 14 area that I think needs a lot of attention. 15 16 And one thing that caught my 17 eye about, and I understand there's not necessarily -- you're not wedded to this language 18 in some way, but one thing wearing my 19 20 administrative hat that caught my eye was at the bottom is that "if you have any questions, please 21 22 call the Campaign Finance Board Candidates 23 Services Unit." 24 And since nobody in the 25 Campaign Finance BOARD knows anything about

PAUL BECKER, CSR, P.C.

1 lobbyists or applications for City grants, land 2 3 use, permits, concessions, franchises or contributions limited to \$1000, I guess I 4 5 wondered what service you are anticipating our б staff would give to people who had questions 7 about whether they really fall within this 8 definition? 9 MR. CROWELL: I think it's 10 simple, that the Administration obviously would have the expertise in helping you identify that. 11 12 We'd have to see what the ultimate rule looked like and then we could 13 14 assist you in terms of doing a Q&M as to what would fall and who to call if there's follow-up 15 16 information required. 17 The databases are designed to 18 assist in answering these very questions, by the So I think --19 way. 20 MS. GORDON: It's not going 21 to be -- I mean, it's not going to look like 22 this, even in our wildest dreams. 23 MR. CROWELL: But you know, 24 quite honestly, we can just like have someone, 25 you know, where the information comes from.

PAUL BECKER, CSR, P.C.

1 2 MS. GORDON: I'm trying to be 3 really very practical about this because let's 4 pretend that we're really only trying to protect 5 people who don't in fact do business with the б City, but who are at an evening fundraiser 7 someplace and they want to make a contribution; 8 they have some confusion, whatever it might be 9 and they need to know the answer to whether they are covered by this or not. 10 11 Now, that raises a whole 12 separate question whether there's going to be help available post-business hours and so on. 13 14 And I can hear the screams right now from candidates about the viability for their efforts 15 16 of delaying getting that contribution to some 17 other time then at the actual fundraising event, et cetera, et cetera. 18 19 And I understand the 20 Administration is interested is having 21 after-hours help, and so on and so forth. But 22 our staff, Candidate Services Unit is designed to 23 assist candidates who comply with the Campaign 24 Finance Act. 25 We don't customarily deal

PAUL BECKER, CSR, P.C.

1 2 with contributors at all. And we don't, as I 3 say, have expertise in those other areas which 4 you know are not simple areas. 5 To me it's one thing if you 6 can punch your own name into a list and say "oh, 7 now I know I can't do this" or "I should do this" 8 or "I have to disclose." I think -- but it's a 9 whole other thing if you have to make a second step and answer the question and get definitions 10 11 and so on, which I don't think our staff is 12 competent to respond it. So I just wonder if you have 13 14 any reflections on that side of it? 15 MS. CHRISTENSEN: Nicole, I 16 have that point, the answer it also seems to me 17 that it's probably not appropriate in the midst of the incumbent running for re-election to be 18 referring to questions like that to the 19 20 Administration. I can see problems with that. 21 MS. GORDON: I wasn't really 22 focused on -- I had a narrower problem in my head 23 which was, how do we fit in and is that required 24 of us to do? 25 MS. PATTERSON: Can I ask a

PAUL BECKER, CSR, P.C.

1 2 very mundane question? In the other questions 3 that are asked of contributors and then end up in the database --4 5 MS. GORDON: Right. б MS. PATTERSON: -- is there 7 any line that says, "please call Campaign Finance 8 Board Campaign Services Unit?" 9 MS. GORDON: No, for the 10 candidates there is but for --11 MS. PATTERSON: But not for 12 the contributor? MS. GORDON: Yeah, but this 13 is for the contributor. 14 15 MS. PATTERSON: I understand 16 that, but why do you need those two --17 MS. VELAZQUEZ: They know the answer to the question, they know their name and 18 address and they know who they're employed by. 19 20 Whether or not they do 21 business with the City is --CHAIRMAN SCHWARZ: The 22 23 questions don't get interpretive. 24 MS. PATTERSON: Except for 25 those who have a convenient approach to what

1

2 their home address is.

3 MR. CROWELL: And we do4 address matching.

5 MS. GORDON: And we address 6 that and we catch those people. But, you know, 7 for the instant giver, the information that is 8 now in access within their immediate ability to 9 answer, I'm just questioning, you know, you said that you're not wedded to this language, but I'm 10 just questioning how we're going to deal in a 11 12 practical, fair way both from the point of view of the candidates' needs and the contributors' 13 needs with questions that do arise about either 14 -- I mean, I can -- let's just taken one example. 15 16 Let's say it hasn't been in 17 in the past year and you want to be able check on that. I mean, that might be one --18 19 CHAIRMAN SCHWARZ: Or do you 20 know everything that you're employer's doing? 21 You know, to me, all of this 22 illustrates that where you were before, 23 apparently when your colleague came up and 24 whispered to you, is a more truthful way to think about this because we haven't, and you haven't 25

1 2 heard your testimony before the City Council yet, 3 come up with the right definition of doing 4 business. 5 There are very complex б questions. 7 Assuming we go in the 8 direction that I think we will, we will have to 9 wrestle with that to do that and come out with 10 proposals. 11 If we're able to do that 12 before the post-November whatever it is, period, then I think the device of asking those who are 13 14 elected to find the answer to questions, is a good one and it helps get more data on the public 15 16 record and probably supports the fact that there 17 should be regulation I guess. But again, I like always to 18 19 be candid with people and I think the specific 20 use proposed, if its something to be done right 21 away, before those difficult questions of how to define doing business, is a mistake and would 22 23 have affects, adverse affects on potential people 24 giving, that Nicole was referring to. 25 Bill, whatever his name is,

PAUL BECKER, CSR, P.C.

1 2 what's his last name? Cunningham, Bill Cunningham 3 that you embraced and then qualified that you did, but it might be more feasible. 4 5 MR. CROWELL: But this б actually dovetails with that. 7 CHAIRMAN SCHWARZ: Except you 8 were saying that it should be done right away. 9 MR. CROWELL: Well, it should 10 be done right away and the reason it would need 11 to be done right away is because you want to make 12 sure that the candidates have noticed that this 13 is a new requirement on them for the campaign 14 season, even though the information may be at a later time. 15 16 MS. GORDON: That's a 17 different categorization. 18 Let me make sure I understood 19 what you've just said. 20 You're saying that this card 21 (indicating), when the answer to this question --MR. CROWELL: Well, 22 23 conceivably, conceivably. 24 MS. GORDON: -- might not 25 happen at the fundraiser that I just described?

105 1 2 MR. CROWELL: Or it might, 3 what he's saying there is that it's the 4 candidate's choice. 5 CHAIRMAN SCHWARZ: Well, it's 6 a difficulty. If we haven't determined and you 7 haven't come forward with your own ideas on how 8 to actually define doing business - and I read 9 your testimony or heard your testimony or heard about your testimony before the City Council 10 several months ago, and you took to Co-council's 11 12 bill and inside it you say it doesn't make sense and it has to be worked with - but how can one 13 14 responsibly put in front of a donor, a question 15 which you don't know the answer to and not a 16 single member on the Board knows the answer to, 17 that can't be a responsible thing to do. 18 MR. CROWELL: Well, I think 19 you can do it responsibly, I think that, you 20 know, in doing this you can come up with a 21 definition of doing business or you can come up with, you know -- I think it's possible in the 22 23 short term to come up with some sort of 24 definition of doing business. 25 CHAIRMAN SCHWARZ: But let's

2 take land use and come back to the fact that we 3 have an incomplete record on land use. How could 4 we responsibly define what land use actions ought 5 to be included within the concept of doing б business? 7 We haven't had a hearing on 8 it, we haven't heard from the person who's going to be one of the most important witnesses on it, 9 10 so it wouldn't be responsible for us to use that

1

11

You may agree with me and then we'll able to go in a way that there's consensus instead of disagreement.

word "land use permits," it's too much to know.

MR. CROWELL: I think it would be helpful in the next few days that we sit down with staff and actually try to hash out some of these bigger issues. Because I'm confident there is an approach here.

20 I don't think it's -- I don't 21 think it's necessarily going to arise from our 22 discourse here right this minute.

23 CHAIRMAN SCHWARZ: Yes, but 24 that's not responsible to sit down with staff. I 25 mean, we need a public process --

1 2 MR. CROWELL: Well, no, I 3 think it is though. I think it is because there's a multitude of considerations and I 4 5 understand that you have -- you want a public б process on the land use issue. Here what we're 7 doing is just asking whether or not people have 8 done some business with the City. 9 It's how you decide to 10 qualify or define certain things right now that I think obviously it's important, but it doesn't 11 12 necessarily mean that you can't do anything for this election. 13 I just -- I don't think it's 14 acceptable to say that there's no possibility of 15 16 doing something for the 2005 election cycle 17 because you don't have enough information. 18 I think there's enough 19 information to make some smart choices, interim 20 choices on how to do this and then to implement a 21 full-blown program for the next general election 22 cycle. 23 CHAIRMAN SCHWARZ: One of my 24 mentors when I was starting at Cravath gave this 25 expression to me and I'm sure Dale, you've heard

1 2 this too, "when you've won, get out of court." 3 And we, one person at least 4 was saying to you, there is a method maybe that 5 we can get something. But you would be smarter б to say okay, let's pursue that and not do 7 something where we're asked to have contributors 8 saying whether they do or do not do business 9 before the words "doing business" are understood by us, by you, or by the contributor. 10 11 MR. CROWELL: I understand 12 what you're saying about winning but that's why I think it would be helpful to sit down with staff 13 and actually hash this out. 14 MS. PATTERSON: This -- the 15 16 entire way of looking at the doing business issue 17 now is an incrementalist approach. I mean, we've abandoned the concept of coming up with a 18 broad-brush series of regulations, proposed 19 legislation or anything of that sort that would 20 deal with the entire issue presented. Because it 21 is, we just don't have the time and you don't 22 23 have the data. 24 I don't, again, speaking 25 personally, I don't see anything wrong with an

109 1 2 incrementalist approach to disclosure. It's only 3 disclosure, it is not prohibition, it's not 4 regulation. 5 If by June 1 we have data on б everything except City grants and land use 7 permits, I mean, I'm hearing concessions, 8 franchisees, and contracts for more than \$100,000 9 and lobbyists will be -- but that information will be publicly available through the -- your 10 11 database by June 1. And half of one is better 12 than none. MR. POTASNIK: I mean, I 13 14 don't see the problem sitting down, seeing about possibly coming back and discussing it. 15 I don't think we should rule 16 out the possibility of sitting down and talking 17 about other possibilities. 18 19 MR. CHRISTENSEN: Mr. 20 Crowell, let me ask you in that regard, I mean, I 21 think this is disclosure-plus if you put something like this in here. 22 23 But from your perspective, 24 I'm not asking you to speak for the 25 Administration right now, I'm just asking you of

1 2 your own judgment, if this is -- if this 3 statement that would be included in here, was in a subjective as opposed to an objective format, 4 "I believe that I do," would that be satisfactory 5 б to you or is that a place you don't want to go 7 in? 8 I mean, you want an affirmative, objective statement by a person who 9 may or may not know whether they're doing 10 11 business? 12 MR. CROWELL: Well, if the requirement is disclosure, I don't know if saying 13 "I think" or "maybe" is really disclosure. 14 15 It's disclosure of --16 MR. CHRISTENSEN: It's more 17 information then having nothing. I mean, if a person forthrightly believes that they do 18 business with the City, that's some ability --19 20 MR. CROWELL: I certainly 21 wouldn't rule it out but I would want to somehow 22 qualify, perhaps would want some qualifying 23 language on here about if someone -- if there is 24 uncertainty, that they may be subject to 25 follow-up questions or something like that, in

1 2 terms of, you know, if someone's at a party and 3 they want -- or a campaign, you know, event and 4 they want to give a donation and it's like that, 5 maybe there is some mechanism to put in here б where they can give a contribution, but, you 7 know, that can later update whatever information 8 it is on there if they -- if they have or are 9 given the option of doing it. 10 CHAIRMAN SCHWARZ: Joe, do you have another question? 11 12 MR. POTASNIK: No, that's it. MR. CROWELL: But, by the 13 14 way, this is just for this year. This is just the mechanism for this year so I think, you know, 15 16 take the incrementalist approach as Board Member 17 Patterson said. 18 CHAIRMAN SCHWARZ: So thank you both very much. And I want to reiterate with 19 20 what Nicole said, is that the lack of data was what stopped the prior board; a number of us were 21 22 not on that and you guys at least made a real 23 good start in terms of data and the candidate 24 people. 25 Off the record now.

1	112
2	(Discussion off the record.)
3	(The hearing was adjourned.)
4	(Time noted: 2:57 p.m.)
5	
б	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

```
1
 2 CERTIFICATE
   STATE OF NEW YORK )
 3
 4
                   : ss.
 5
   COUNTY OF NEW YORK )
 б
 7
          I, Marc Russo, a Notary Public within
 8
         and for the State of New York, do
 9
         hereby certify that the within is a
10
         true and accurate transcript of the
11
         proceedings taken on April 5, 2005. I
         further certify that I am not related
12
         to any of the parties to this action by
13
14
        blood or marriage and that I am in no
15
         way interested in the outcome of this
16
        matter.
         IN WITNESS WHEREOF, I have hereunto
17
18
         set my hand this 28th day of April,
         2005.
19
20
21
22
                                  MARC RUSSO
23
24
25
```

1		114
2	I N D E X	
3	WITNESS	PAGE
4	Anthony Crowell	9
5	Gino Menchini	66
6		
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

--part1\_1f1.3a9ea673.2fa251f8\_boundary--